



Engineering and Capital Development

November 22, 2005

Environmental Coatings Inc.
Joe Cusenza
36 Eagle Rock Way
Montclair NJ 06042

RE: FiberTech Encasement Products

Dear Joe,

Hamilton Health Sciences began an ambitious program to encase nearly 4 million square feet of asbestos-containing fireproofing in 2003 at the McMaster University Medical Center in Hamilton, Ontario. This multi-million dollar project is likely the largest single asbestos encasement project undertaken anywhere, and has been a success on many fronts.

After several different products were evaluated for use, the project began with the use of both the FiberTech encasement product, and a competing product. Both were used in different areas of the building but on the same type and configuration of fireproofed structural steel coated with chrysotile asbestos. It didn't take long to determine that the FiberTech product was superior to the competing product in many respects.

The FiberTech encasement products did not produce the strong odours associated with the competing product. In fact, many workers complained of nausea when spraying the competing product, and required additional respiratory protection to overcome these effects. Our concern of the odour being transferred to patient care areas was one of the reasons we discontinued the use of the competing product. We also had some issues with the consistency of the competing product, and on one occasion their sealer did not provide the required protection. The FiberTech encasement primer was also superior in terms of application due to the colorant used in the product, which allowed the dried film to be easily visible. Finally, we were provided with excellent customer service whenever Environmental Coatings, Inc. was contacted to arrange product orders, provide information, and schedule on site visits to determine whether the products had been applied in accordance with manufacturer's specifications and guidelines.

In short, the success of the encasement project undertaken at our facility is due in large part to the superior nature and performance of the FiberTech product. I believe this is clearly illustrated in our decision to only apply the FiberTech products for the conclusion of the project, after we could clearly see the difference between FiberTech and the competitor's product.

Sincerely,

Bart DeVries, BA MA
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Canada